

# NEW HORIZONS COMPUTER LEARNING CENTERS

# Who we are and what we do!

- **With over 300 centers in 60 countries, New Horizons is the world's largest independent IT training company. Over the past 25 years, New Horizons has delivered a full range of IT training and business skills training through innovative learning methods that have transformed businesses and helped over 25 million students reach their goals.**
- **Serving the Triad and Southern Virginia region since 1994**



# **OUR FLEXIBLE LEARNING MODALITIES**

# Choose, Learn, Succeed

- **Traditional Instructor-Led Classroom**
- **Mentored Classroom Learning**
- **Virtual Instructor-Led Classroom (Online LIVE)**
- **Online Self-Paced Courses Labs (Online ANYTIME)**
- **Private Customized Courses**

# Special Training Needs

## New Horizons also offers:

### **Private Group Classes**

Our instructor will cover your topic of choice, related to your specific business needs, using standard or custom curriculum.

### **On-Site Training**

Choose from an array of training options taught in the convenience of your location, using your equipment or ours.

### **Room Rentals**

Each room is uniquely equipped for different types of training ranging from seminar-style presentations to high-end, hands-on technical labs.

# Business Skills Training



Interpersonal  
Communication  
Project Management  
Budgeting  
Business Accounting  
Business Etiquette  
Business Problem  
Solving  
Sales Management  
Time Management

Business Writing  
Change Management  
Customer Relationship  
Management  
Customer Support  
Effective  
Presentations  
Financial Management  
Sexual Harassment

Fundamentals of  
Selling  
Grammar Skills  
Interviewing Skills  
Managerial Leadership  
Negotiating  
Organizational  
Leadership  
Project Teams



# CAREER TRAINING PATHS

# IT Career Training

Information Technology is ever changing and New Horizons changes with it to make sure you are getting the most current training available in the industry. New Horizons programs are tailored to you to make sure that you get the balanced education and industry certifications needed to start the career that you want.

**We offer flexible options for all your IT training needs**

## **IT Career Offerings include:**

**Office Support Manager**

**Computer Technician**

**Help Desk Professional**

**Security Specialist**

**Systems Administrator**

**LAN/WAN Administrator**

**Network Engineer**

**Project Manager**

**and MORE!**



# HCIM Career Training

**At Home. At Work. It's Online. It's your choice**

## Why consider a career in Healthcare Information Management?


- Medical Coding & Billing Specialists are two of the 10 fastest growing occupations.
- Wage and salary employment in the health services industry is projected to increase more than 25% through 2012.
- Average Salary \$40,000 (2006 AAPC).

**Offering busy Professionals flexible learning options**

**GET  
CERTIFIED!**

- **CPC** - Certified Professional Coder
- **CBCS** - Certified Billing and Coding Specialist
- **CMAA** - Certified Medical Administrative Assistant
- **MOS** - Microsoft Office Specialist





**WHY CHOOSE  
NEW HORIZONS?**



**QUALITY**

**WE PROVIDE A QUALITY EDUCATION  
SO THAT YOU HAVE THE KNOWLEDGE TO SUCCEED**

**70%** of the new knowledge and skills learned at New Horizons is applied on the job within the first eight weeks.



**FOCUSED**

**WE ARE FOCUSED ON DELIVERING KNOWLEDGE TO ENABLE PEOPLE,  
REALIZE BUSINESS VALUE,  
AND ACCELERATE TECHNOLOGY RETURNS**

**4:1**

**New Horizons training yields a 4:1 benefit-to-cost ratio relative to the predicted increase in performance, tied to a standard salary classification).**

**INNOVATIVE**



**WE OFFER INNOVATIVE AND PRACTICAL LEARNING TECHNIQUES  
TO ACCELERATE YOUR KNOWLEDGE TRANSFER**

**98%**

**of our clients utilize the knowledge and skills gained through  
New Horizons in their job**



SUCCESS

**SUCCESS IS THE RESULT OF APPLYING KNOWLEDGE  
TO CREATE SUSTAINABLE VALUE**

**98%**

**of the New Horizons clients would recommend New  
horizons to others**



**FLEXIBLE**

**FLEXIBLE AND RAPIDLY CHANGING CUSTOMERS,  
COMPETITORS AND TECHNOLOGIES REQUIRE AN AGILE AND  
DEDICATED KNOWLEDGE DEVELOPEMENT PARTNER**

**60%**

of students surveyed said that New Horizons training had a significant impact on increasing quality



**GLOBAL**

**GLOBAL MARKETS REQUIRE A GLOBAL APPROACH  
TO ACQUIRING AND DISSEMINATING KNOWLEDGE**

**98%** of our clients would recommend our products and services

# WE ARE A GOLD CERTIFIED MICROSOFT PARTNER and PMI Global REP



Learning Solutions  
Networking Infrastructure Solutions



# Local Classes in Danville at IALR

- **Traditional Instructor-Led Classroom public schedule**
- **Private Customized Courses**
- **Online registration request link on our site and SPTC**
- **Open house on July 27<sup>th</sup> at IALR**

# Current Trends in IT

- **Windows 7 / Windows Server 2008**
- **Microsoft SQL 2008 and Business Intelligence**
- **Share Point 2007 / 2010?**
- **Virtualization with Hyper-V**

# YOU'VE GOT THE POWER

**Global Learning • Flexible Schedule • Limitless Potential**

You know that new technology career you've been dreaming about? The one where you do exciting, well-paid work in locations all over the world? Stop dreaming and start making it happen at New Horizons. No one understands the global technology marketplace like the global leader in technology learning. With 300 locations in 60 countries, we can help you develop your skills and reach out to the world's top companies.

You have the power. Let New Horizons help you use it.

